

Publications from NET Institute Grants¹
(as of October 2019)

	Authors	Research title of working paper and clickable download	Date of original working paper	Published title and clickable download	Publication, date and pages
1	Akerberg, Daniel A. and Gautam Gowrisankaran	Quantifying Equilibrium Network Externalities in the ACH Banking Industry	#03-06, October 2003	Quantifying Equilibrium Network Externalities in the ACH Banking Industry	<i>Rand Journal of Economics</i> , 2006, vol. 37, pp. 738-761.
2	Aggarwal, Rohit, Ram Gopal and Ramesh Sankaranarayanan	Negative Blogs Positive Outcomes: When Should Firms Permit Employees to Blog Honestly?	#07-32, September 2007	Blog, Blogger, and the Firm: Can Negative Posts by Employees Lead to Positive Outcomes?	<i>Information Systems Research</i> , June 2012, vol. 23(2), pp. 306–322.
3	Alexandrov, Alexei	Interconnecting Differentiated Networks	#08-07, October 2008	Anti-Competitive Interconnection: The Effects of the Elasticity of Consumers' Expectations and the Shape of the Network Effects Function	<i>Journal of Industrial Economics</i> , March 2015, vol. 63(1), pp. 74–99
4	Amir, Rabah and Natalia Lazzati	Network Effects, Market Structure and Industry Performance	#09-27, October 2009	Network Effects, Market Structure and Industry Performance	<i>Journal of Economic Theory</i> , November 2011, vol. 146(6), pp. 2389–2419.

¹ Many other papers are in the publication process.

5	Angelucci, Charles, Julia Cage and Romain de Nijs	Price Discrimination in a Two-Sided Market: Theory and Evidence from the Newspaper Industry	#13-13, September 2013	Newspapers in Times of Low Advertising Revenues	<i>American Economic Journal: Microeconomics</i> , August 2019, vol. 11 (3), pp. 319-64
6	Animesh, Animesh, Vandana Ramachandran and Siva Viswanathan	Quality Uncertainty and Adverse Selection in Sponsored Search Markets	#05-27, October 2005	Quality Uncertainty and the Performance of Online Sponsored Search Markets: An Empirical Investigation	<i>Information Systems Research</i> , March 2010, vol. 21(1), pp. 190-201.
7	Ansari, Shahzad and Raghu Garud	Inter-Generational Transitions in Technological Ecosystems: The Case of Mobile Telephony	#07-20, September 2007	Inter-Generational Transitions in Socio-technical Systems: The Case of Mobile Communications	<i>Research Policy</i> , March 2009, vol. 38(2), pp. 382-392.
8	Archak, Nikolay, Anindya Ghose and Panagiotis Ipeiritis	Deriving the Pricing Power of Product Features by Mining Consumer Reviews	#07-36, October 2007	Deriving the Pricing Power of Product Features by Mining Consumer Reviews	<i>Management Science</i> , August 2011, vol. 57(8), pp. 1485-1509.
9	Atasoy, Hilal	ICT Use and Labor: Firm-Level Evidence from Turkey	#11-23, October 2011	Firm-Level Evidence of the Longitudinal Effects of IT Use on Employment	<i>Information Systems Research</i> , 2016, vol. 27(1), pp. 6–26
10	Ater, Itai	Congestion and Market Structure in the Airline Industry	#07-28, September 2017	Internalization of Congestion at U.S. Hub Airports	<i>Journal of Urban Economics</i> , 2012, vol. 72(2-3), pp. 196-209.

11	Ater, Itai and Eugene Orlov	The Effect of the Internet on Performance and Quality: Evidence from the Airline Industry	#13-07, September 2013	The Effect of the Internet on Performance and Quality: Evidence from the Airline Industry	<i>Review of Economics and Statistics</i> , March 2015, vol. 97(1), pp. 180-194
12	Athwal, B., F. Harmantzis, and V. P. Tanguturi	Flexible Investment Decisions in the Telecommunications Industry: Case Applications using Real Options	#06-06, September 2006	Valuing Hosted VoIP Services in the Enterprise Market: Case Application Using Real Options	<i>International Journal of Technology Management</i> , 2010, vol. 49 (1-3), pp. 250-271.
13	Balseiro, Santiago R., Omar Besbes and Gabriel Weintraub	Auctions for Online Display Advertising Exchanges: Approximations and Design	#12-11, September 2012	Repeated Auctions with Budgets in Ad Exchanges: Approximations and Design	<i>Management Science</i> , April 2015, vol. 61(4), pp. 864-888
14	Bagby, John W, Prasenjit Mitra, Sharoda Paul and Sandeep Purao	An Empirical Analysis of Development Processes for Anticipatory Standards	#05-18, October 2005	Avatars of Participants in Anticipatory Standardization Processes	<i>Standards Edge: Unifiers or Dividers</i> , 2008, The Bolin Group.
15	Bagby, John W, Prasenjit Mitra, Sharoda Paul and Sandeep Purao	An Empirical Analysis of Development Processes for Anticipatory Standards	#05-18, October 2005	Analyzing Processes behind Web Service Standards Development	<i>Lecture Notes in Business Information Processing</i> , 2011, vol. 52(1, 3), pp. 137-146
16	Bajari, Patrick and Jeremy T. Fox	Should Governments Auction Nationwide Spectrum Licenses? Estimating	#04-15, January 2005	Measuring the Efficiency of an FCC Spectrum Auction	<i>American Economic Journal: Microeconomics</i> , 2013, vol. 5(1), pp. 100-146

		Bidder Valuations			
17	Bakos, Yannis, Florence Marotta-Wurgler and David R. Trossen	Does Anyone Read the Fine Print? Testing a Law and Economics Approach to Standard Form Contract	#09-04, August 2009	Does Anyone Read the Fine Print? Consumer Attention to Standard Form Contracts	<i>Journal of Legal Studies</i> , January 2014, vol. 43(1), pp.1-35
18	Bapna, Ravi, Liangfei Qiu and Sarah Rice	Repeated Interactions vs. Social Ties: Quantifying the Economic Value of Trust Forgiveness and Reputation Using a Field Experiment	#14-07, September 2014	Repeated Interactions Versus Social Ties: Quantifying the Economic Value of Trust, Forgiveness, and Reputation Using a Field Experiment	<i>MIS Quarterly</i> , 2017, vo. 41(3), pp. 841-866
19	Baranes, Edmond	Bundling and Collusion in Communications Markets	#06-17, 2006	Bundling and Collusion in Communication Markets	<i>International Journal of Management and Network Economics</i> , 2009, vol. 1(4), pp. 357-377
20	Baranes, Edmond	Bundling and Collusion in Communications Markets	#06-17, 2006	Cost-based Access Regulation and Collusion in a Differentiated Duopoly	<i>Economics Letters</i> , March 2010, vol. 106(3), pp. 172-176
	Bar-Gill, Sagit	Game of Platforms: Strategic Expansion in Two-Sided Markets	#13-12, September 2013	Game of Platforms: Strategic Expansion into Rival (Online) Territory	<i>Journal of the Association of Information Systems</i> , in press.

21	Bar-Isaac, Heski, Guillermo Caruana, and Vicente Cunat	Costly Search and Design	#09-17, September 2009	Search, Design, and Market Structure	<i>American Economic Review</i> , vol. 102(2), pp. 1140–1160
22	Bennet, Richard and Brian McManus	The Demand for Products Linked to Public Goods: Evidence from an Online Field Experiment	#08-28, October 2008	The Demand for Products Linked to Public Goods: Evidence from an Online Field Experiment	<i>Journal of Public Economics</i> , June 2011, vol. 95(5-6), pp. 403-415
	Berman, Ron and Zsolt Katona	The Impact of Curation Algorithms on Social Network Content Quality and Structure	#16-08, September 2016	Curation Algorithms and Filter Bubbles in Social Networks	<i>Marketing Science</i> , in press.
23	Bhattacharjee, Sudip, Ram D Gopal, Kaveepan Lertwachara, James R Marsden and Rahul Telang	The Effect of P2P File Sharing on Music Markets: A Survival Analysis of Albums on Ranking Charts	#05-26, October 2005	The Effect of Digital Sharing Technologies on Music Markets: A Survival Analysis of Albums on Ranking Charts	<i>Management Science</i> , 2007, vol. 52, pp. 1359-1374
24	Blanton, Marina, Nitesh Chawla, Keith Frikken and Troy Raeder	Modeling the Product Space as a Network	#08-18, October 2008	Market Basket Analysis with Networks	<i>Social Network Analysis and Mining</i> , April 2011, vol. 1(2), pp. 97-113
25	Blanton, Marina, Nitesh Chawla, Keith Frikken and Troy Raeder	Modeling the Product Space as a Network	#08-18, October 2008	Privacy-Preserving Network Aggregation	Advances in Knowledge Discovery and Data Mining, MJ Zaki et.al. 2010, Springer Berlin Heidelberg, pp. 198-207

26	Blumenstock, Joshua and Nathan Eagle	Risk and Reciprocity Over the Mobile Phone Network: Evidence from Rwanda	#11-25, October 2011	Airtime Transfers and Mobile Communication: Evidence in the Aftermath of Natural Disasters	<i>Journal of Development Economics</i> , May 2016, vol. 120, pp. 157–181
27	Boik, Andre	The Economics of Universal Service: An Analysis of Entry Subsidies for High Speed Broadband	#15-11, October 2015	The Economics of Universal Service: An Analysis of Entry Subsidies for High Speed Broadband	<i>Information Economics & Policy</i> , September 2017, vol. 40, pp. 13-20
28	Brito, Duarte, Pedro Pereira and João Vareda	Incentives to Invest and Give Access to a Non-Regulated Next Generation Networks	#08-10, October 2008	Incentives to Invest and to Give Access to Non-regulated New Technologies	<i>Information Economics and Policy</i> , December 2012, vol. 24(3-4), pp. 197-211
29	Brown, Justin S and Sangwon Lee	The Diffusion of Fixed Broadband: An Empirical Analysis	#08-19, September 2008	A Cross-Country Analysis of Ubiquitous Broadband Deployment: Examination of Adoption	<i>Journalism & Mass Communication Quarterly</i> , 2011, vol. 88(3), pp. 580-596
	Cage, Julia, Nicolas Herve and Marie-Luce Viaud	The Production of Information in an Online World	#15-05, October 2015	The Production of Information in an Online World	<i>Review of Economic Studies</i> , in press.
30	Camp, L. Jean	When Proof of Work Works	#06-18, October 2006	Proof of Work Can Work	<i>WEIS</i> , June 2006, pp. 26-28

31	Casadesus-Masanell, Ramon, Albert Creus-Mir, and Andres Hervas-Drane	Bandwidth Allocation in Peer-to-Peer File Sharing Networks	#06-23, October 2006	Bandwidth Allocation in Peer-to-Peer File Sharing Networks	<i>Computer Communications</i> , February 2008, vol. 31(2), pp. 257-265
32	Casadesus-Masanell, Ramon and Gaston Llanes	Mixed Source	#09-06, September 2009	Mixed Source	<i>Management Science</i> , July 2011, vol. 57(7), pp. 1212-1230
33	Casadesus-Masanell, Ramon and Hanna Halaburda	When Does a Platform Create Value by Limiting Choice?	#10-04, September 2010	When Does a Platform Create Value by Limiting Choice?	<i>Journal of Economics and Management Strategy</i> , Summer 2014, vol. 23(2), pp. 259–293
34	Catalini, Christian and Catherine Tucker	Seeding the S-Curve? The Role of Early Adopters in Diffusion	#16-02, September 2016	When Early Adopters Don't Adopt	<i>Science</i> , July 2017, vol. 357(6347), pp. 135-136
35	Cavusoglu, Huseyin and Hasan Cavusoglu	Assessing the Value of Network Security Technologies	#07-19, September 2007	Configuration of and Interaction Between Information Security Technologies: The Case of Firewalls and Intrusion Detection Systems	<i>Information Systems Research</i> , June, vol. 20(2), pp. 198-217
36	Celis, L. Elisa, Greg Lewis, Markus M. Mobius and Hamid Nazerzadeh	Buy-it-now or Take-a-chance: A New Pricing Mechanism for Online Advertising	#11-21, October 2011	Buy-it-Now or Take-a-Chance: Price Discrimination through Randomized Auctions	<i>Management Science</i> , 2014, vol. 60(12), pp. 2927-2848

37	Chan, Jason and Anindya Ghose	Internet's Dirty Secret: Assessing the Impact of Online Intermediaries on the Outbreak of Sexually Transmitted Diseases	#12-07, September 2012	Internet's Dirty Secret: Assessing the Impact of Online Intermediaries on HIV Transmission	<i>MIS Quarterly</i> , December 2014, vol. 38(4), pp. 955-976
38	Cheng, Hsing Kenneth, Hong Guo and Ken Kelley	Computer Virus Propagation in a Network Organization: The Interplay between Social and Technological Networks	#08-24, October 2008	Impact of Network Structure on Malware Propagation: A Growth Curve Perspective	<i>Journal of Management Information Systems</i> , 2016, vol. 1(1), pp. 296-325
39	Chen, Jianqing, Hong Xu and Andrew Whinston	Moderated Online Communities and User-Generated Content	#09-11, September 2009	Moderated Online Communities and Quality of User-Generated Content	<i>Journal of Management Information Systems</i> , Fall 2011, vol. 28(2), pp. 237–268.
40	Chen, Jianqing, Ming Fan and Mingzhi Li	Advertising versus Brokerage Model for Online Trading Platforms	#12-12, September 2012	Advertising versus Brokerage Model for Online Trading Platforms	<i>MIS Quarterly</i> , September 2016, vol. 40(3), pp. 575-596
41	Chen, Jiawei	Switching Costs in Network Industries	#09-25, November 2009	How do Switching Costs Affect Market Concentration and Prices in Network Industries	<i>Journal of Industrial Economics</i> , 2016, vol. 64(2), pp. 226-254

42	Chen, Jiawei	Product Compatibility in Network Industries with Switching Costs	#10-23, September 2010	How do Switching Costs Affect Market Concentration and Prices in Network Industries	<i>Journal of Industrial Economics</i> , 2016, vol. 64(2), pp. 226-254
43	Chen, Pei-yu and Chris Forman	Network Effects and Switching Costs In the Market for Routers and Switches	#03-03, October 2003	Can Vendors Influence Switching Costs and Compatibility in an Environment with Open Standards?	<i>MIS Quarterly</i> , 2006, vol. 30, pp. 541-562
44	Chen, Yongmin and Chuan He	Paid Placement: Advertising and Search on the Internet	#06-02, September 2006	Paid Placement: Advertising and Search on the Internet	<i>Economic Journal</i> , November 2011, vol. 121(556), F309–F328
45	Chen, Yongmin and Scott Savage	The Effects of Competition on the Price for Cable Modem Internet Access	#07-13, September 2007	The Effects of Competition on the Price for Cable Modem Internet Access	<i>The Review of Economics and Statistics</i> , February 2011, vol. 93(1), pp. 201-217
46	Chen, Yongmin and Tianle Zhang	Group Coupons: Interpersonal Bundling on the Internet	#12-09, September 2012	Interpersonal Bundling	<i>Management Science</i> , June 2015, vol. 61(6), pp. 1456–1471
47	Chiao, Benjamin and Jeffrey MacKie-Mason	Using Uncensored Communication Channels to Divert Spam Traffic	#06-20, October 2006	Using Uncensored Communication Channels to Divert Spam Traffic	<i>Information Economics and Policy</i> , December 2012, vol. 24(3-4), pp. 173-186
48	Chinn, Menzie D and Robert W. Fairlie	ICT Use in the Developing World: An	#06-03, October 2006	ICT Use in the Developing World: An	<i>Review of International Economics</i> ,

		Analysis of Differences in Computer and Internet Penetration		Analysis of Differences in Computer and Internet Penetration	February 2010, vol. 18(1), pp. 153–167
49	Chiou, Lesley and Catherine Tucker	How Does Content Aggregation Affect Users' Search for Information?	#11-18, October 2011	Content Aggregation by Platforms: The Case of the News Media	<i>Journal of Economics and Management Strategy</i> , Winter 2017, vol. 26(4), pp. 782-805
50	Choi, Jay Pil and Byungcheol Kim	Customer Information Sharing: Strategic Incentives and New Implications	#07-27, September 2007	Customer Information Sharing: Strategic Incentives and New Implications	<i>Journal of Economics and Management Strategy</i> , Summer 2010, vol. 19(2), pp. 403–433
51	Choi, Jay Pil and Byung-Cheol Kim	Net Neutrality and Investment Incentives	#08-03, September 2008	Net Neutrality and Investment Incentives	<i>RAND Journal of Economics</i> , Autumn 2010, vol. 41(3), pp. 446-471
52	Choi, Jay Pil	Antitrust Analysis of Mergers with Bundling in Complementary Markets: Implications for Pricing, Innovation, and Compatibility Choice	#03-02, October 2003	Mergers with Bundling in Complementary Markets	<i>Journal of Industrial Economics</i> , September 2008, vol. 54, pp. 553-577
53	Choi, Jay Pil	Tying in Two-Sided Markets with Multi-Homing	#06-04, September 2006	Tying in Two-Sided Markets with Multi-Homing	<i>Journal of Industrial Economics</i> , September 2010, vol. 58(3), pp. 607–626

55	Ciarreta, Aitor, Enrique Fatas, Nikolaos Georgantzis and Carlos Gutiérrez Hita	Vertical Separation vs Independent Entry in the Spanish Electricity Network: An Experimental Approach	#07-31, September 2007	Vertical Separation vs. Independent Downstream Entry in an Electricity Network: Experimental Insights	<i>Electric Power Systems Research</i> , vol. 143, pp.728-738
56	Clements, Matthew T. and Hiroshi Ohashi	Indirect Network Effects and the Product Cycle: Video Games in the U.S., 1994-2002	#04-01, October 2004	Indirect Network Effects and the Product Cycle: Video Games in the US, 1994-2002	<i>The Journal of Industrial Economics</i> , vol. 53(4), 2005, pp. 515-542
57	Corts, Kenneth and Mara Lederman	Software Exclusivity and Indirect Network Effects in the US Home Video Game Industry	#07-43, November 2007	Software Exclusivity and the Scope of Indirect Network Effects in the US Home Video Game Market	<i>International Journal of Industrial Organization</i> , 2009, vol. 27(2), pp.121-136
58	de Corniere, Alexandre and Greg Taylor	Quality Provision in the Presence of a Biased Intermediary	#14-06, September 2014	A Model of Biased Intermediation	<i>RAND Journal of Economics</i> , in press.
59	De los Santos, Babur	Consumer Search on the Internet	#08-15, September 2008	Testing Models of Consumer Search Using Data on Web Browsing and Purchasing Behavior	<i>American Economic Review</i> , November 2012, 102(6), pp. 2955-2980
60	De los Santos, Babur, Ali Hortacsu and Matthijs Wildenbeest	Testing Models of Consumer Search Using Data on Web Browsing and Purchasing Behavior	#09-23, October 2009	Testing Models of Consumer Search Using Data on Web Browsing and Purchasing Behavior	<i>American Economic Review</i> , 2012, vol. 102(6), pp. 2955-2980

61	De los Santos, Babur and Matthijs R. Wildenbeest	E-book Pricing and Vertical Restraints	#14-18, September 2014	E-book Pricing and Vertical Restraints	<i>Quantitative Marketing and Economics</i> , June 2017, vol. 15(2), pp. 85–122
62	Dellarocas, Chris, Zsolt Katona and William Rand	Media, Aggregators and the Link Economy: Strategic Hyperlink Formation in Content Networks	#10-13, September 2010	Media, Aggregators and the Link Economy: Strategic Hyperlink Formation in Content Networks	<i>Management Science</i> , October 2013, vol. 59(10), pp. 2360-2379
63	Dhananjay, Aditya, Hui Zhang, Jinyang Li, and Lakshminarayanan Subramanian.	Design and Implementation of High Performance Dual-Radio Mesh Networks	2007	Practical, Distributed Channel Assignment and Routing in Dual-Radio Mesh Networks	<i>ACM SIGCOMM</i> , 2009
64	Dou, Yifan, Marius Niculescu and DJ Wu	Optimal Consumer Network Structure Formation under Network Effects: Seeds Controllability and Visibility	#11-07, October 2011	Engineering Optimal Network Effects via Social Media Features and Seeding in Markets for Digital Goods and Services	<i>Information Systems Research</i> , March 2013, vol. 24(1), pp. 164-185
65	Duan, Jason, Dae-Yong Ahn and Carl F. Mela	An Equilibrium Model of User Generated Content	#11-13, October 2011	Managing User Generated Content: A Dynamic Rational Expectations Equilibrium Approach	<i>Marketing Science</i> , 2016, vol. 35(2), pp. 284-303

66	Duan, Wenjing, Bin Gu, Yun Huang and Andrew Whinston	Online Peer-to-peer Communities: An Empirical Investigation of a Music Sharing Network as a Dynamic Two-sided Network	#07-42, October 2007	To Continue Sharing or Not to Continue Sharing? – An Empirical Analysis of User Decision in Peer-to-Peer Sharing Networks	<i>Information Systems Research</i> , March 2012, vol. 23(1), pp. 247-259
67	Ellman, Matthew and Sjaak Hurkens	Optimal Crowdfunding Design	#14-21, September 2014	Optimal Crowdfunding Design	<i>Journal of Economic Theory</i> , November 2019, vol. 184, in press.
68	Elmaghraby, Wedad, Anandasivam Gopal and Ali Pilehvar	Reference Prices and Bidder Heterogeneity in Secondary Market ONLINE B2B	#12-06, September 2012	Market Information and Bidder Heterogeneity in Secondary Market Online B2B Auctions	<i>Management Science</i> , vol. 53(5), pp. 1271-1656
69	Emre, Onsel, Ali Hortacsu and Chad Syverson	E-Commerce and the Market Structure of Retail Industries	#05-24, October 2005	E-Commerce and the Market Structure of Retail Industries	<i>The Economic Journal</i> , June 2010, vol. 120 (545), pp.651-682
70	Fairlie, Rob and Aaron K Chatterji	Hi-Tech Entrepreneurship in Silicon Valley Opportunities and Opportunity Costs	#08-04, September 2008	High-Technology Entrepreneurship in Silicon Valley	<i>Journal of Economics and Strategic Management</i> , Summer 2013, vol. 22(2), pp. 365-389
71	Fairlie, Robert and Jonathan Robinson	The Effects of Home Computers on Educational Outcomes: Evidence from a Field Experiment with Schoolchildren	#11-14, October 2011	Experimental Evidence on the Effects of Home Computers on Academic Achievement among Schoolchildren	<i>American Economic Journal: Applied Economics</i> , 2013, vol. 5(3), pp. 211-240

72	Fan, Ying and Chenyu Yang	Competition Product Proliferation and Welfare: A Study of the U.S. Smartphone Market	#14-14, September 2014	Competition, Product Proliferation and Welfare: A Study of the U.S. Smartphone Market	<i>American Economic Journal: Microeconomics</i> , 2019, in press.
73	Fan, Ying and Mo Xiao	Estimating the Option Value of Waiting: A Dynamic Entry Game of the U.S. Local Telephone Competition	#10-14, September 2010	Competition and Subsidies in the Deregulated U.S. Local Telephone Industry	<i>RAND Journal of Economics</i> , Winter 2015, vol. 46(4), pp. 751-776
74	Filistrucchi, Lapo, Tobias Klein and Thomas Michielsen	Price Wars in Two-Sided Markets: The case of the UK Quality Newspapers	#09-26, November 2009	Hotelling Competition and Political Differentiation with More than Two Newspapers	<i>Information Economics and Policy</i> , 2015, vol. 30, pp. 36-49
75	Filistrucchi, Lapo, Tobias Klein and Thomas Michielsen	Price Wars in Two-Sided Markets: The case of the UK Quality Newspapers	#09-26, November 2009	Areeda–Turner in Two-Sided Markets	<i>Review of Industrial Organization</i> , 2015, vol. 46 (3), pp 287-306
76	Filistrucchi, Lapo, Tobias Klein and Thomas Michielsen	Merger Simulation in a Two-Sided Market: The Case of the Dutch Daily Newspapers	#10-15, September 2010	Assessing Unilateral Merger Effects in a Two-Sided Market: An Application to the Dutch Daily Newspaper Market	<i>Journal of Competition Law and Economics</i> , 2012, vol. 8(2), pp. 297-329.
77	Filistrucchi, Lapo, Tobias Klein and	Merger Simulation in a Two-Sided Market: The	#10-15, September 2010	Assessing Unilateral Merger Effects in the Daily	J. Harrington, Y. Katsoulakos and P. Regibeau (Eds.), <i>Advances</i>

	Thomas Michielsen	Case of the Dutch Daily Newspapers		Newspaper Market	<i>in the Analysis of Competition Policy and Regulation, Edward Elgar Publishing, in press.</i>
78	Fleder, Daniel and Kartik Hosanagar	Blockbuster Culture's Next Rise or Fall: The Impact of Recommender Systems on Sales Diversity	#07-10, Revised April 2008	Blockbuster Culture's Next Rise or Fall: The Impact of Recommender Systems on Sales Diversity	<i>Management Science</i> , May 2009, vol. 55(5), pp. 697-712
79	Fleder, Daniel and Kartik Hosanagar	Recommender Systems and their Effects on Consumers: The Fragmentation Debate	#08-44, December 2008	Will the Global Village Fracture into Tribes: Recommender Systems and their Effects on Consumer Fragmentation	<i>Management Science</i> , 2014, vol. 60(4), pp. 805-823
80	Forlano, Laura	Search and the city: comparing the use of wifi in New York, Budapest and Montreal	#09-01, Revised March 2009	WiFi Geographies: When Code Meets Place	<i>The Information Society: An International Journal</i> , 2009, vol. 25(5), pp. 344-352
81	Forlano, Laura	Search and the city: comparing the use of wifi in New York, Budapest and Montreal	#09-01, Revised March 2009	Search and the City: Follow the Wireless User	<i>Communications in the 21st Century: Toward a Philosophy of Telecommunications Convergence</i> , Budapest, 2008, In Kristof Nyiri, Ed.
82	Forman, Chris, Anindya Ghose, Avi Goldfarb	Geography and Electronic Commerce: Measuring	#06-15, November 2006	Competition Between Local and Electronic Markets: How	<i>Management Science</i> , January 2009, vol. 55(1), pp. 47-57

		Convenience Selection and Price		the Benefit of Buying Online Depends on Where You Live	
83	Freedman, Seth, Haizhen Lin and Jeffrey Prince	Does Competition Lead to Agglomeration or Dispersion in EMR Vendor Decisions?	#16-19, September 2016	Does Competition Lead to Agglomeration or Dispersion in EMR Vendor Decisions?	<i>Review of Industrial Organization</i> , 2018, vol. 53(1), pp. 57-79
84	Gallo, Andres A. and Jay P. Kesan	Internet Regulation: The Political Economy of ICANN and the Shaping of New Regulatory Regimes for the Internet	#03-08, October 2003	The Market for Private Dispute Resolution Services - An Empirical Re-Assessment of ICANN-UDRP Performance	<i>Michigan Telecommunications & Technology Law Review</i> , 2005, vol. 11, pp. 285-380
85	Gallo, Andres A. and Jay P. Kesan	Internet Regulation: The Political Economy of ICANN and the Shaping of New Regulatory Regimes for the Internet	#03-08, October 2003	Pondering the Politics of Private Procedures: The Case of ICANN	<i>I/S A Journal of Law and Policy</i> , 2008, vol. 4, pp. 345-409
86	Gandal, Neil and Chaim Fershtman	Microstructure of Collaboration: The Network of Open Source Software	#08-01, April 2008	Direct and Indirect Knowledge Spillovers: The “Social Network” of Open-Source Projects	<i>Rand Journal of Economics</i> , vol. 42, pp. 70–91

87	Gandhi, Rajiv, PD Kaushik, Jake Kendall, Nirvikar Singh, Kristen Williams and Yan Zhou	Network Economics and the Digital Divide in Rural India	#07-29, September 2007	Bridging the Digital Divide in Rural India: Lessons from a Survey in Four States	<i>Review of Market Integration</i> , 2013, vol. 5(1), pp. 1-42
88	Ganglmair, Bernhard and Emanuele Tarantino	Patent Disclosure in Standard Setting	#11-15, October 2011	Conversion with Secrets	<i>RAND Journal of Economics</i> , Summer 2014, vol. 45(2), pp. 273–302
89	Gantman, Nataly and Yossi Spiegel	Adware, Shareware, and Consumer Privacy	#04-02, October 2004	Commercial Software, Adware and Commercial Privacy	<i>International Journal of Industrial Organization</i> , November 2013, vol. 31(6), pp. 702-713
90	García-Gallego, Aurora, Nikolaos Georgantzís, Pedro Pereira, and José C. Pernías-Cerrillo	Individual Pricing Behavior Against Simulated Equilibrium Play: An Experimental Study On The Risk-Related Elements Of Pricing In The Presence Of Internet Search Engines	#05-12, October 2005	On the Evolution of Monopoly Pricing in Internet-assisted Search Markets	<i>Journal of Business Research</i> , 2014, vol. 67, pp. 795–801
91	Ghose, Anindya	Used Good Trade and Adverse Selection: A Cross-Country Comparison of Electronic Secondary Markets	#05-19, October 2005	Internet Exchanges for Used Goods: An Empirical Analysis of Trade Patterns and Adverse Selection	<i>MIS Quarterly</i> , June 2009, vol. 33, pp. 1-30

92	Ghose, Anindya and Arun Sundararajan	Versioning and Quality Distortion in Software? Evidence from E-Commerce Panel Data	#05-14, October 2005	Evaluating Pricing Strategy Using E-Commerce Data: Evidence and Estimation Challenges	<i>Statistical Science</i> , 2006, vol. 21(2), pp.131-142
93	Ghose, Anindya and Sha Yang	An Empirical Analysis of Search Engine Advertising: Sponsored Search and Cross-Selling in Electronic Markets	#07-35, September 2007	An Empirical Analysis of Search Engine Advertising: Sponsored Search in Electronic Markets	<i>Management Science</i> , vol. 55(10), pp. 1605-1622
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